

SERVICES/CONTACTS

- Design-Build:**  
Peter Cox, Kirby Putnam,  
Laurence Smith
- Pre-Engineered Metal Buildings:**  
Peter Cox, Kirby Putnam,  
Ben Stokdijk
- Tilt-up Concrete Buildings:**  
Devin Hartnell, Kirby Putnam,  
Laurence Smith
- RBS Buildings:** Peter Cox,  
Kirby Putnam, Ben Stokdijk
- Construction Management:**  
Cory Bell, Devin Hartnell,  
Kirby Putnam
- General Contracting:**  
Cory Bell, Greg Cooper,  
Devin Hartnell, Ben Stokdijk
- Small Jobs and Miscellaneous Service Work:** Gordie Bishop,  
Aaron McCardle, John McCrae,  
Trevor Nicholson, Bob Salsman,  
Karl Wyllie
- Roofing:** Curtis Turner, Ernie Porter
- Roofing Service Work, all types:**  
Curtis Jordan, Curtis Turner
- Metal Cladding and Metal Roofing:** Curtis Turner
- Cladding Service Work:**  
Bob Salsman, Curtis Turner
- Asbestos Abatement & Removal:**  
Gordie Bishop
- Concrete Coring & Sawing:**  
Kevin Cordeiro, John O'Neil
- Concrete Repairs:** Karl Wyllie
- Custom Millwork & Cabinetry:**  
Gordie Bishop, Mannie Lewis
- Steel Stud, Drywall & Suspended Ceilings:**  
Gordie Bishop, Trevor Nicholson,  
Bob Salsman, Karl Wyllie
- Doors, Frames & Hardware:**  
Gordie Bishop, Trevor Nicholson,  
Bob Salsman, Karl Wyllie
- Custom Sheet Metal - Fabrication & Installation:**  
Mannie Lewis, Curtis Turner
- Miscellaneous Metal - Fabrication & Installation:**  
Mannie Lewis, Laurence Smith

TILT-UP

Speaking from Experience at Pinchin LeBlanc

PROJECT: Pinchin LeBlanc Environmental Ltd.  
 SIZE: 12,000 sq.ft.  
 DETAILS: single storey office building  
 START/FINISH: October '06 - May '07  
 METHOD: Tilt-Up Design-Build  
 DESIGNER: Lindsay

PINCHIN LeBLANC ENVIRONMENTAL OWNER Ron LeBlanc speaks with enthusiasm when asked about the new 12,000 square foot facility in Burnside Industrial Park, Dartmouth. The Tilt-Up design-build single storey office building is Lindsay's second building for Pinchin LeBlanc "We retained Lindsay to construct our first building but when we experienced growth over the past few years we felt it better to move to a bigger lot and build a new building that would allow for future expansion," LeBlanc begins. "We had a very positive experience



The new Pinchin LeBlanc Environmental facility in Dartmouth, NS

**"It's gratifying to know that a project of this magnitude can still be done on a handshake..."**

– Ron LeBlanc Owner, Pinchin LeBlanc Environmental Ltd.

with the first building – there was good cooperation between us and Lindsay and we wanted to do the same thing again." Cory Bell of Lindsay worked with LeBlanc to develop a design specially suited to their needs, which included a large reception area, office space flooded with natural light, and room for future expansion at the back. "The design is unique and a statement for us, while keeping costs in line which was an important consideration," LeBlanc continues. "We certainly appreciated their cooperation and were very pleased to get in sooner than we expected. Schedule wise/price wise the whole experience was very positive. It's gratifying to know that a project of this magnitude can still be done on a handshake and turn out so well."

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# BuildingPeople

Summer '07 News and Information from J.W. Lindsay Enterprises Limited

RENOVATIONS

A New Look for Halifax Marriott Harbourfront

PROJECT: Halifax Marriott Harbourfront hotel interior renovation  
 SIZE: 186 guest rooms/corridors on 3 floors  
 DETAILS: hotel guest room/corridor renovation  
 START/FINISH: November '06 - April '07  
 DESIGNERS: D'Lesing Design Group - corridors  
 Susan Troup Design Newfoundland - guest rooms

THE HALIFAX MARRIOTT HARBOURFRONT is putting a fresh face forward on the Halifax waterfront. Lindsay recently completed the first phase of renovations to the hotel, which entailed a complete makeover for 186 guest rooms and corridors on three floors. "We really needed to design the rooms to reflect the contemporary, bright and colourful Marriott corporate standards while working in things that would reflect regional influences of the Nova Scotia coast," explains Susan Troup of Susan Troup Design Newfoundland. This marriage of styles was achieved by introducing the work of several local artists into the décor, in touches such as OceanArt Pewter door pulls in the bathroom and photography by Shaun Lowe on the walls.

"The challenge," adds Lindsay Project Manager Devin Hartnell, "was the fast paced schedule. The rooms needed to get back into use as soon as possible. Rooms are booked and deadlines must be met, and we were able to meet every one of our deadlines." "Lindsay was sensitive to our sense of urgency," concurs Hotel Manager Jeff Ransome. "They were very professional and understood our needs. The final results are spectacular and we are ecstatic."

**"The final results are spectacular and we are ecstatic..."**

– Jeff Ransome Hotel Manager, Halifax Marriott Harbourfront



TOP: the Halifax Marriott Harbourfront in Halifax, NS

BOTTOM LEFT/RIGHT: renovations to 186 guest rooms included updated bathrooms and a bright, contemporary design

This partnership will continue as renovation of the remaining guest rooms begins in November 2007. "We've built a trust with Lindsay and I have great confidence that the next phase will be successful," says Ransome.

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## UPDATES



### Precision BioLogic

Precision BioLogic develops, manufactures, and markets innovative products used to assess blood coagulation disorders in clinical laboratories. Since October 2006 this work is taking place in a new 15,000 square foot Lindsay Tilt-Up building. Located on Eileen Stubbs Drive in Burnside Industrial Park, Dartmouth, the facility houses offices, research labs, storage space and production facilities in a brighter, more spacious environment.

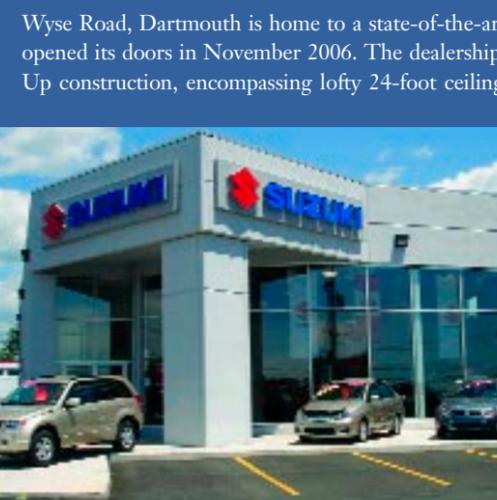
### Canadian Cancer Society

"We can't say enough about Lindsay," says Carol Zachernuk, Director of Finance and Administration for the Canadian Cancer Society, Nova Scotia Division. "Renovations went amazingly smoothly, largely because they were good working with our schedule and the logistics of moving everyone."

Working around a client's schedule is one thing, but working around the clients themselves on a job site takes extra planning. In December 2006 Lindsay completed a 16,000 square foot interior renovation for the Canadian Cancer Society on South Street, with the entire 12-week process taking place while staff was still using the workplace. The complete renovation of 2 floors of offices took place one floor at a time, with staff doubled up on the uninvolved floor. The renovations also included a makeover of the patients' lodge, with the bulk of work taking place during evenings and weekends for minimal disturbance to patients and staff. The final result yielded new ceilings, flooring, dramatically improved lighting and attractive architectural details.



### Metro Suzuki



Wyse Road, Dartmouth is home to a state-of-the-art 9,000 square foot Suzuki dealership, which opened its doors in November 2006. The dealership's unique style is well suited to Lindsay Tilt-Up construction, encompassing lofty 24-foot ceilings in the main floor showroom, 2 storeys of office space, service bays and a retail parts department. "Tilt-Up was a good choice for Suzuki's unique style," comments Lindsay Project Manager Andy Knowles in reference to exterior the concrete canopy, columns and octagonal curved glass panels. "This was our first building for Suzuki and there were no major stumbling blocks." Owner Eric Corkum agrees. "Our experience with Lindsay was second to none. They took us through the building process seamlessly and we are now working with them on our Mitsubishi renovation next door."

**"(Lindsay) took us through the building process seamlessly..."**

— Eric Corkum Owner, Metro Suzuki

## LINDSAY PEOPLE

### LEEDing the way

#### Lindsay engineer Jon Soehl earns LEED accreditation

AS ENERGY AND ENVIRONMENTAL consciousness moves into the mainstream, Lindsay Project Manager Jon Soehl is bringing his personal environmental awareness into the workplace. In June 2007 Soehl earned his LEED accreditation, which will benefit Lindsays and their clients who wish to be a part of this new era of responsible building practices.

The Leadership in Energy and Environmental Design (LEED) Green Building Rating System™ is the accepted benchmark for the design, construction, and operation of high performance green buildings in North America. "My hope is that the industry shifts more towards building environmentally sustainable buildings. It's inevitable that clients will demand a decreased environmental footprint and increased comfort," comments Soehl.

When Soehl approached manager Ben Stokdijk about pursuing LEED accreditation Stokdijk responded with enthusiasm, and is working towards attaining accreditation himself. Jon Soehl recognizes the importance of environmental consciousness on a practical level. "It's definitely a growth field. I have a lot of confidence in the (LEED) system. It's practical and it makes sense." As more clients have begun to ask about the program Lindsay is pleased to be able to offer the benefits of the LEED system.

**It's definately a growth field. I have a lot of confidence in the LEED system.**

— Jon Soehl, P.Eng Lindsay Project Manager



## DESIGN-BUILD

### Nova Dental Builds Their Dream

PROJECT: Nova Dental  
SIZE: 10,000 sq.ft.  
DETAILS: 2-storey office building  
START/FINISH: mid October '06 - March '07  
METHOD: Tilt-Up Design-Build  
DESIGNER: Lindsay

VISITING THE DENTIST HAS just become more enjoyable for the patients of Nova Dental, now open for business in a new office building on Sackville Drive, Halifax. Unable to find the perfect lease space for their needs the Nova Dental partners chose to build their own building, occupying the 2nd level of the 2-storey Tilt-Up walkout, while leaving the lower level open for 3 tenants.

Working through the winter presented challenges as always, further complicated by a tight

site on a busy thoroughfare. "Co-ordination with the subcontractors was key to meeting a tight deadline," says Project Manager Cory Bell. "We were working inside as earthwork was being done and there wasn't a lot of room to move around on the site."

Lindsay millwork for the interior was customized to suit each dentist's specific preferences, with interior design by Heather Corgan. Eight operatories and four hygienist's rooms surround a centre reception and waiting area. Most exterior work was done in concrete with panels designed as retaining walls with cement board detailing. "We got the client in on time and they are very happy," says Bell.

"It was a wonderful experience," Nova Dental partner Dr. Karen Furlong says of the building process. "Lindsay did a great job putting a team together and went above and beyond the call of duty!"



ABOVE: Nova Dental occupies the 2nd level of their new building on Sackville Drive, with the first level reserved for 3 tenants

BELOW: a welcoming environment awaits Nova Dental patients in the modern reception area

## DESIGN-BUILD

### Building New Spaces for Self Storage in Bedford

PROJECT: Spaces self-storage facility  
SIZE: 66,000 sq.ft.  
DETAILS: multi-unit self storage facility  
START/FINISH: October '06 - May '07  
METHOD: pre-engineered component metal  
DESIGNER: Lindsay/owner

WITH A NOVA SCOTIAN winter looming, most people would not choose to start a building project in October. For Spaces Self Storage in Bedford circumstances did not allow for a more hospitable timetable, and a spring deadline meant Lindsay Project Manager Ben Stokdijk had his work cut out for him. With 5 self-storage facilities to his credit, Stokdijk was confident

he could deliver. "We have lots of self-storage experience and were able to bring quite a wealth of experience to the project," he says.

The facility consists of a combination of single and 2-storey buildings, with both insulated climate controlled units and uninsulated units. As the job progressed, Spaces Self Storage Chief Operating Officer Darcy Hunter discovered how the design-build process is well suited to accommodating the unexpected as a job progresses. "Lindsay made fair negotiations amidst many last minute changes," he says.

Stokdijk was able to efficiently deal with crucial coding issues such as limiting distance between units, fire protection, and security

while keeping the schedule on track. Hunter is positive about his experience with Lindsay. "Under the stressful conditions with a poor winter we all worked together well. Overall it's been a positive experience."

BELOW: single storey storage units at the new Spaces Self Storage facility in Bedford

INSET: the front entrance to the Spaces reception area and offices



**"We have lots of self-storage experience and were able to bring quite a wealth of experience to the project."**

— Ben Stokdijk, P.Eng Lindsay Project Manager

