

Building People

Spring '04

News and Information from J.W. Lindsay Enterprises Limited

TILT-UP

Tilt-up Your Glass to Portland Street Honda

STEP INTO THE NEW Portland Street Honda facility in Dartmouth, and you'll know for a fact that a car dealership doesn't have to be cold or intimidating.

This space is welcoming to say the least, with all facets devoted to pleasing the customer, from a large, welcoming reception area to a cozy waiting room where you can surf the Internet and the kids can play, to the Mosie Q cafe.

"It's all about customer service and convenience," says Gil Wilkins, who owns the business – now relocated to 36 Baker Dr. – with his wife, Maureen.

"Why shouldn't you be able to work on your laptop while waiting for your car? Why shouldn't you be able to run your car through the car wash at your dealership? You can here."

Indeed, the 37,000 sq. ft. facility also offers a drive-thru service area where you can get an oil change or tire rotation, detail department, 10-car showroom and plenty of glass and open space to make clients feel comfortable. The largest Honda dealership east of Quebec, its grand opening was celebrated in fine style on March 18, with about 400 guests including Lindsay representatives.

"It really is state of the art," says Lindsay project manager Cory Bell. "Every single thing is new and it is very impressive. They have definitely put the emphasis on service."

The design, making great use of tilt-up construction, is also "superior" says Bell. Wilkins agrees: "Tilt-up was appealing to us – it's durable and not high-maintenance," he says.

...it went very well. We all sat around the table on a regular basis and they were very proactive.

– Gil Wilkins Owner, Portland Street Honda



ABOVE: the new Portland Street Honda facility in Dartmouth is state-of-the-art in all respects

The job got off to a rocky start, however, thanks to Mother Nature. "While the time frame wasn't overly challenging, we had a bad spring, so that made it a tight schedule. We just couldn't get into the ground to start work."

Still, the new location opened on schedule in mid-October, and the Wilkinses couldn't be happier.

"We were very pleased with our association with Lindsay," says Gil Wilkins. "They managed the contract and did portions of the contract and it went very well. We all sat around the table on a regular basis and they were very proactive. We were very active on the site and they welcomed that. It was a pleasant experience."

J.W. LINDSAY ENTERPRISES LIMITED

22 Fielding Avenue
Dartmouth, Nova Scotia
B3B 1E2

Tel: (902) 468-5000

Fax: (902) 468-6615

E-mail: info@jwlindsay.ca

Web site: www.jwlindsay.ca

UPDATES



South Shore Regional Hospital Women's and Children's Wellness Centre

Lindsay has helped give birth to a sparkling new Women's and Children's Wellness Centre at Bridgewater's South Shore Regional Hospital, with a grand opening planned -- fittingly -- for Mother's Day. The project, which also comprises

work at the chemotherapy unit, was "a pretty intensive revamping," says project manager Cory Bell. Work got under way on two floors (totalling about 12,000 sq. ft.) in early January, and involved demolishing and rebuilding that wing while keeping to new Canadian Safety Association (CSA) standards. "Under this new standard, they're changing the way things are being done," says Bell. "It's all meant to maintain proper air quality while minimizing the risk to employees and patients during construction. It's been an interesting project, and we've been able to do it with quite a bit of success."

AWARDS

St. Margaret's Centre

Lindsay is feeling sporting about its latest contract, a new rink at the St. Margaret's Centre in Tantallon. Work began in May, with a new frameless, pre-engineered Behlen corr-span the structure of choice. "It's becoming the building of choice for many applications due to the fact it has no columns, is better insulated, and has an interesting curved roof structure," says project manager Ben Stokdijk. Along with the 900-seat addition, Lindsay will also be renovating a portion of the rest of the community complex, including team rooms, locker rooms, and the gymnasium. When all is said and done, it'll comprise 55,000 sq. ft., with the new ice surface ready for hockey and other slippery pursuits in late Fall and the remainder completed by end of January 2005.

Truro Fire Service

Sound the alarm – Lindsay broke ground in April for the new Truro Fire Service. The town advertised earlier for proposals for the design-build contract and Lindsay got the nod for the one-storey structure. "We were one of five proponents and the building committee unanimously selected our proposal," says Kirby Putnam, Lindsay design engineer. "It will be a good-looking building, including brickwork and a sloped roof, that's fitting with the rest of the civic block."



DESIGN-BUILD

CTS Container & Trailer Service Saved from Sticky Situation

PROJECT: CTS Container & Trailer Service

SIZE: 16,000 sq. ft.

DETAILS: Warehouse office facility

START/FINISH: July 1 - November 14, 2003

METHOD: Design-Build

DESIGNER: Lindsay

WHILE THE ACTUAL PROJECT went smoothly, Lindsay had a sticky situation to contend with before it started work on a brand new building for CTS Container and Trailer Service, says project manager Ben Stokdijk.

A geo-technical excavation showed the site, which had previously housed an oil depot, wasn't properly filled. The unconsolidated fill had to be removed, down to the native bedrock, and replaced. Workers went down about 23 feet, discovering an old ravine and several barrels of hydrocarbons that had to be disposed of, setting the start date back a couple of weeks.

Luckily, the finished product made it all worthwhile for CTS, a company whose main business is repairing ship-bound containers and metal fabrication work for the shipping and offshore industries. The firm, which has 40 employees, moved into its new Burnside Industrial Park digs at 33 MacDonald Ave. on Dec. 1, and owner Andrew Allardice couldn't be happier.

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The new CTS building is a pre-engineered structure made by Behlen, a Canadian company.



TILT-UP

Hurricane No Match for Highland Ford

CTS continued...

“We love it. It’s an ideal building for our applications,” he says of the warehouse-office facility that covers an 18,000 sq. ft. footprint.

Stokdijk is also pleased with the pre-engineered structure, made by Behlen, a Canadian company based in Brandon, Man.

“It’s the first Behlen building we’ve ever erected. It was slightly different – good quality and interesting innovations. We like this system,” he says. “We had a few minor hiccups, but CTS is pleased.”

Meanwhile, Allardice describes working with Lindsay as an “excellent” experience: “Any minor problems, they rectified them quickly, without any fuss,” he says. “I’m really quite impressed with the service we received from Lindsay.”

“Any minor problems, they rectified them quickly, without any fuss. I’m really quite impressed with the service we received from Lindsay.”

– Andrew Allardice Owner, CTS

PROJECT: Highland Ford

SIZE: 30,000 sq. ft.

DETAILS: new building for existing car dealership

START/FINISH: August - December 2003

METHOD: Tilt-up

DESIGNER: Harvey Mackenzie Architects

IF YOU NEED PROOF of the strength of tilt-up construction, look no further than Highland Ford in New Glasgow.

Work on the project – building a new venue for an existing car dealership – began last August, just in time to be hit hard by Hurricane Juan the following month, says Lindsay project manager Cory Bell.

“Our tilt-up panels stood up through the hurricane. They were just free-standing — supported only by temporary erection braces,” he says proudly, admitting he had a few anxious moments when he realized the severity of the storm.

The job, on which Lindsay worked with architect Harvey MacKenzie, is a 30,000 sq. ft. marvel that includes, along with the typical showroom, a service drive-through, a quick-serve

area for things like oil changes and wheel rotations, and a cafe called Mustang Sally’s.

“There’s a huge emphasis on service,” says Bell. “Car dealerships in the Maritimes are starting to spend a lot of money — they’re getting pretty high-tech.”

Along with all the bells and whistles, Highland Ford was completed “under a very aggressive schedule,” he says. About 11 weeks from the start date to when the occupants moved in. Finish work was completed recently, as warmer weather allowed.

“It was pretty straight-forward. Everything went well,” continues Bell. “The owners, Eric and Linda Barker, are very pleased – we’ve fostered a good relationship with them.”



RIGHT: The 30,000 square foot facility includes state-of-the-art new service bays (top photo) and showroom (bottom photo)

BELOW: the exterior of the new Highland Ford facility in New Glasgow



SERVICES/CONTACTS

The following list summarizes the services we offer and provides contact names for each:

Design-Build Pre-Engineered Metal Buildings:

Peter Cox, Kirby Putnam

Design-Build Tilt-up Concrete Buildings:

Laurence Smith

Design Build RBS Buildings:

Peter Cox, Kirby Putnam,
Laurence Smith

Construction Management:

Ken Flinn, John Rhymes

General Contracting:

Keith Matthews, John Rhymes

Small Jobs and Miscellaneous

Service Work: Gordie Bishop,
Bob Salsman, Karl Wyllie

Roofing - Single Ply and Modified Bitumen:

Ernie Porter, Curtis Turner

Roofing Service Work, all types:

Curtis Jordan, Curtis Turner

Fall Arrest Systems:

Keith Matthews, Laurence Smith

Metal Cladding and Metal

Roofing: Curtis Turner

Cladding Service Work:

Curtis Turner

Asbestos Abatement &

Removal: Gordie Bishop

Concrete Coring & Sawing:

Kevin Cordeiro, John O'Neil

Concrete Repairs:

Karl Wyllie

Custom Millwork & Cabinetry:

Mannie Lewis, Keith Matthews

Steel Stud, Drywall &

Suspended Ceilings: Gordie Bishop,
Bob Salsman, Karl Wyllie

Doors, Frames & Hardware:

Gordie Bishop, Bob Salsman, Karl Wyllie

Custom Sheet Metal -

Fabrication & Installation:

Mannie Lewis, Keith Matthews

Miscellaneous Metal -

Fabrication & Installation:

Mannie Lewis, Keith Matthews

ROOFING

Lindsay Roofing Services Answer Every Need

EXPERTISE, AVAILABILITY, RELIABILITY AND good communication are qualities essential to any effective service. These qualities certainly apply to Roofing Service – leaks don't wait and they require good skills to find and repair.

Lindsay has a team of roofing service specialists dedicated to providing reliable, effective and timely roofing service. Their mantra is "whatever it takes, whenever required". Whether the job is to make adjustments for new roof top equipment, find and repair a leak or conduct routine maintenance our roof service team is up to the task.

Roofing Service Superintendent, Curtis Jordan along with Foremen, Joe MacIssac and Ivan Morash bring over 50 years of roofing experience to the job. What may be more surprising is they actually

enjoy the challenge of diagnosing a roof problem and conducting a proper repair.

Hurricane Juan was a very stark reminder that not all roof service can be planned. If you have a roofing emergency simply call the Lindsay 24 hour emergency number 455-5551 and ask for roofing service. If you require roof maintenance, are planning to add or remove rooftop equipment, or have other need for roofing service please call Curtis Jordan at 468-5000 ext. 251 or 456-1900.

In addition to roofing service we also install new roofs for commercial and industrial clients throughout Atlantic Canada.

If you would like a quotation on a new roof please call Curtis Turner at 468-5000 ext. 248 of 483-8239.



Curtis Jordan and Curtis Turner on the job for Roofing Service.

J.W. LINDSAY ENTERPRISES LIMITED

22 Fielding Avenue
Dartmouth, Nova Scotia
B3B 1E2

Tel: (902) 468-5000
Fax: (902) 468-6615
E-mail: info@jwlindsay.ca
Web site: www.jwlindsay.ca
Publications Agreement No. 40022367

